

AREA REPORT

WESTON

FULL MARKET SUMMARY

September 2021 | All Property Types [?](#)

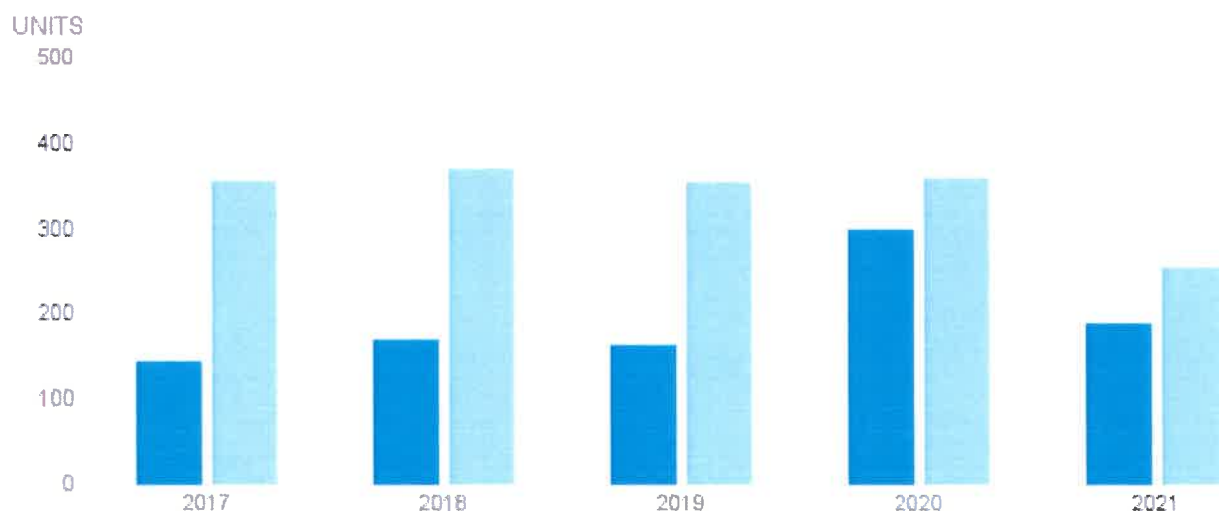
	Month to Date			Year to Date		
	September 2021	September 2020	% Change	YTD 2021	YTD 2020	% Change
New Listings	22	36	-38.89% ↓	251	301	-16.61% ↓
Sold Listings	21	31	-32.26% ↓	186	202	-7.92% ↓
Median List Price (Solds)	\$1,125,000	\$900,000	25% ↑	\$999,000	\$799,000	25.03% ↑
Median Sold Price	\$1,100,000	\$927,000	18.66% ↑	\$1,112,500	\$794,500	40.03% ↑
Median Days on Market	37	64	-42.19% ↓	37	79	-53.16% ↓
Average List Price (Solds)	\$1,218,709	\$958,154	27.19% ↑	\$1,166,651	\$892,510	30.72% ↑
Average Sold Price	\$1,219,213	\$957,014	27.4% ↑	\$1,183,749	\$862,623	37.23% ↑
Average Days on Market	46	82	-43.9% ↓	52	126	-58.73% ↓
List/Sold Price Ratio	100%	100%	-0.08% ↓	102.5%	96.8%	5.89% ↑

SOLD AND NEW PROPERTIES (UNITS)

September 2021 | All Property Types [?](#)

Sold Properties | Number of properties sold during the year

New Properties | Number of properties listed during the year



Sold Properties	142	169	162	297	186
New Properties	356	369	352	358	253
Sold Volume	\$121.56M	\$138.74M	\$129.11M	\$270.43M	\$220.18M
Listing Volume	\$353.51M	\$374.45M	\$313.35M	\$382.69M	\$312.00M
Median Sale Price	\$780K	\$703K	\$687K	\$819K	\$1.11M

MEDIAN SALES PRICE AND NUMBER OF SALES

September 2021 | All Property Types

Median Sales Price | Price of the "middle" property sold - an equal number of sales were above and below this price.

Number of Sales | Number of properties sold.

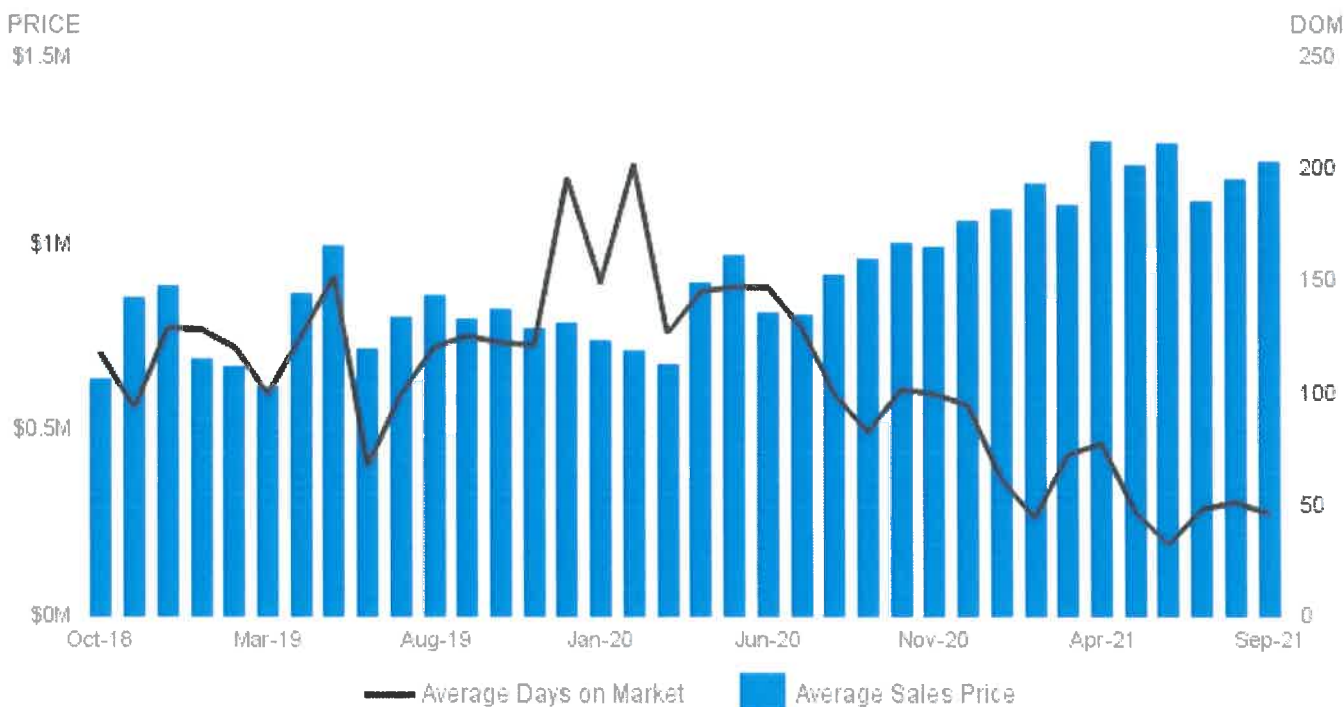


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

September 2021 | All Property Types

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

September 2021 | All Property Types

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

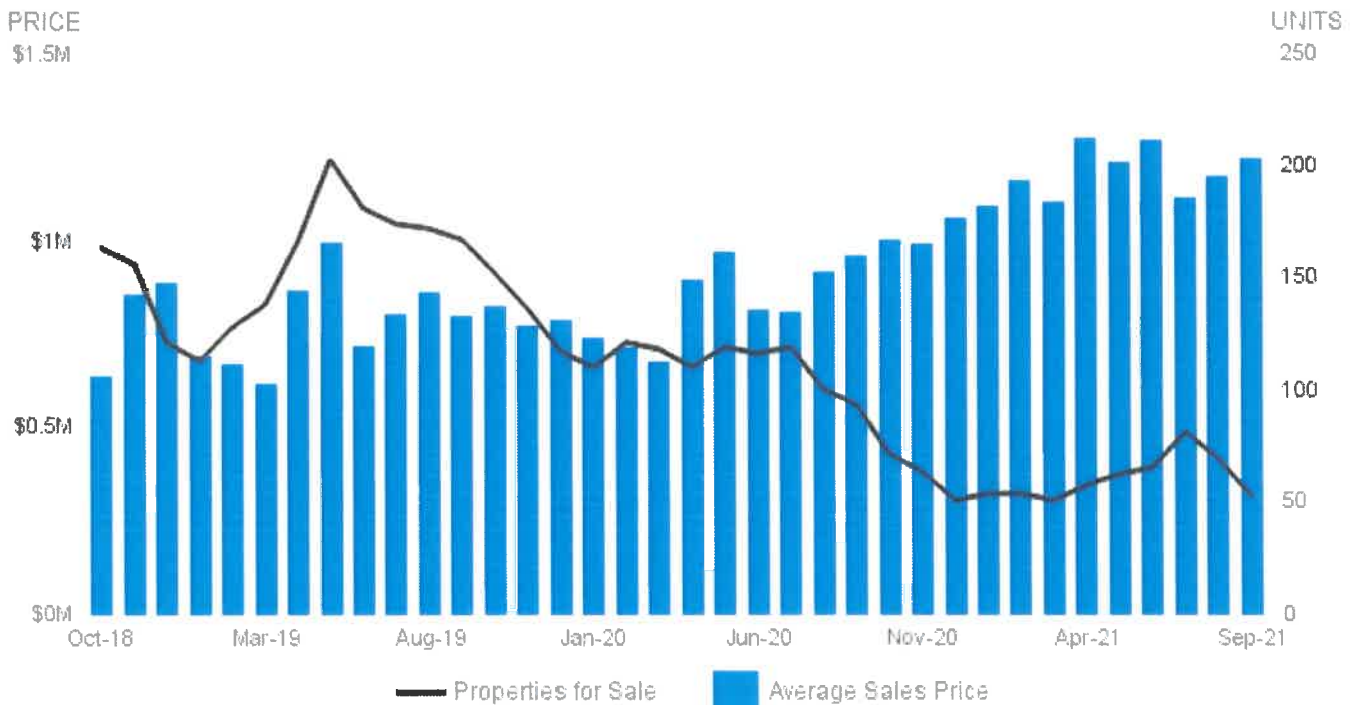


AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

September 2021 | All Property Types

Average Sales Price | Average sales price for all properties sold.

Properties for Sale | Number of properties listed for sale at the end of month.

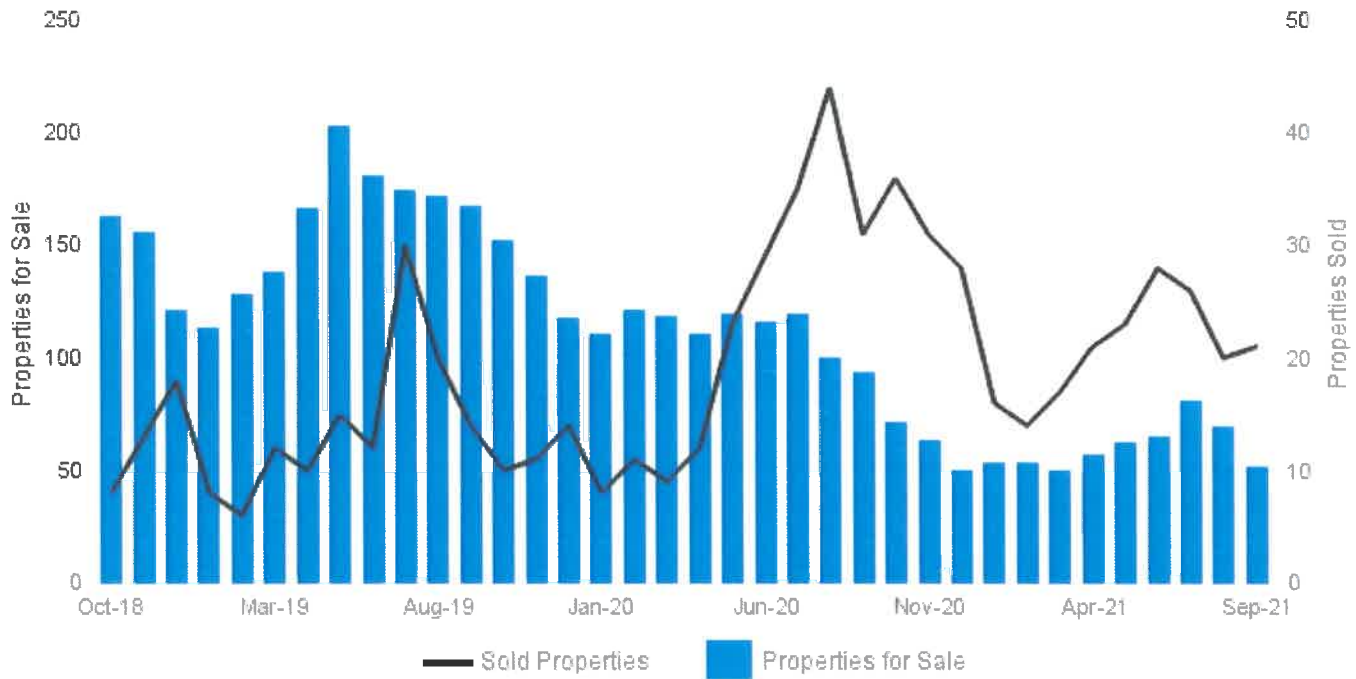


PROPERTIES FOR SALE AND SOLD PROPERTIES

September 2021 | All Property Types

Properties for Sale | Number of properties listed for sale at the end of month.

Sold Properties | Number of properties sold.



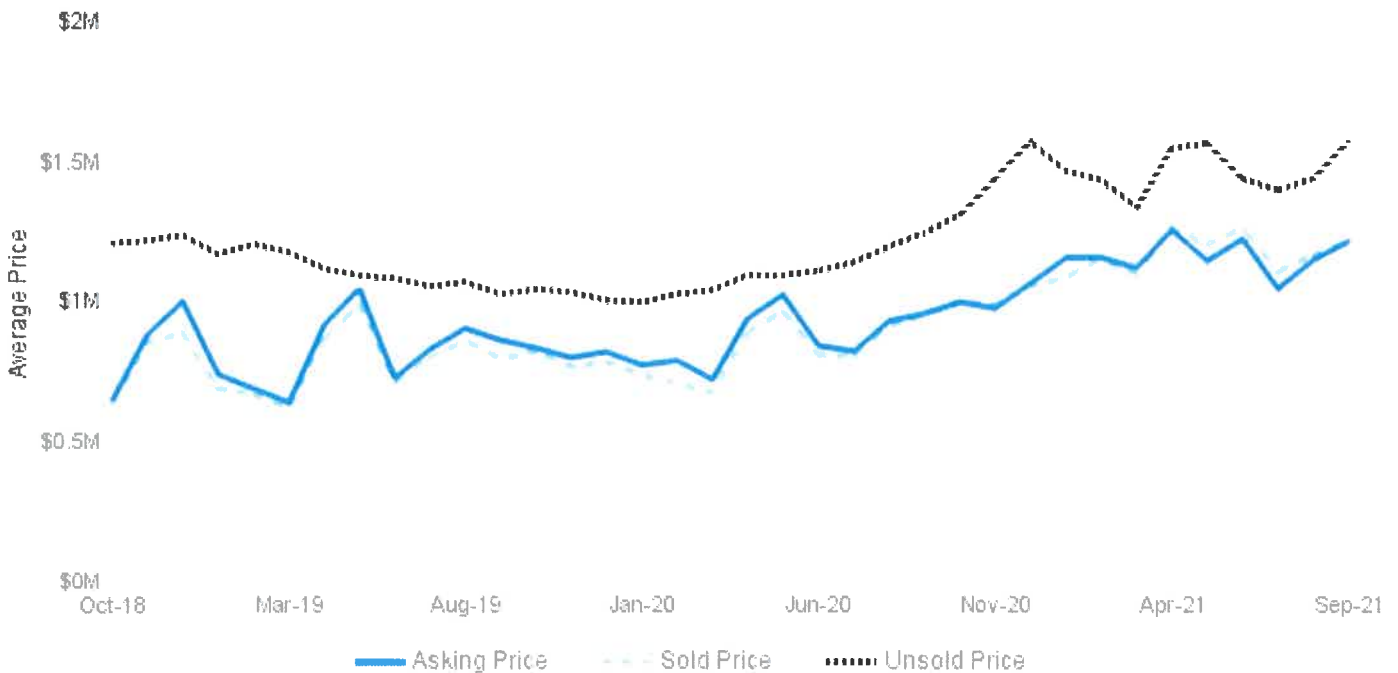
AVERAGE ASKING/SOLD/UNSOLD PRICE

September 2021 | All Property Types

Unsold Price | the average active list price

Asking Price | the average asking price of sold properties

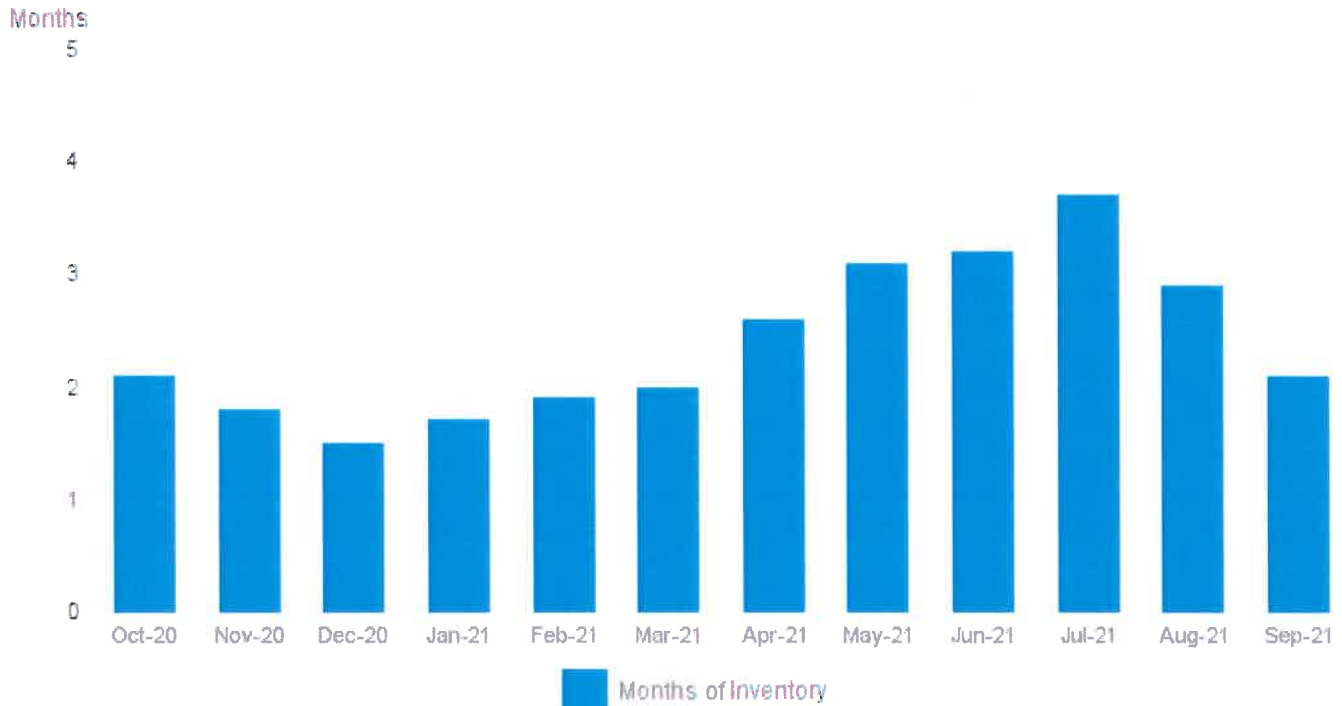
Sold Price | the average selling price



ABSORPTION RATE

September 2021 | All Property Types

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

September 2021 | All Property Types

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

