

#### **FULL MARKET SUMMARY**

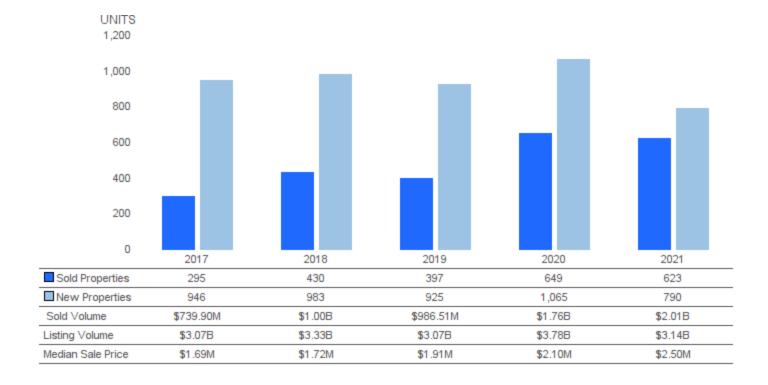
October 2021 | Single Family Homes @

	Month to Date			Year to Date		
	October 2021	October 2020	% Change	YTD 2021	YTD 2020	% Change
New Listings	54	100	-46% 😃	783	988	-20.75% 🐠
Sold Listings	36	77	-53.25% 🕛	621	506	22.73% 🕜
Median List Price (Solds)	\$2,870,000	\$2,259,000	27.05% 🕜	\$2,500,000	\$2,249,000	11.16% 🕎
Median Sold Price	\$2,789,000	\$2,130,000	30.94% 🕜	\$2,499,000	\$2,120,250	17.86% 🕎
Median Days on Market	97	138	-29.71% 🕛	96	130	-26.15% 🕛
Average List Price (Solds)	\$3,438,444	\$3,276,634	4.94% 🕜	\$3,318,846	\$2,925,159	13.46% 🕜
Average Sold Price	\$3,354,764	\$3,130,572	7.16% 🕜	\$3,218,787	\$2,745,822	17.22% 🕎
Average Days on Market	135	169	-20.12% 🕛	147	181	-18.78% 🔱
List/Sold Price Ratio	98.4%	95.6%	2.97% 🕜	97.8%	94.9%	3.11% 🕎

# **SOLD AND NEW PROPERTIES (UNITS)**

October 2021 | Single Family Homes @

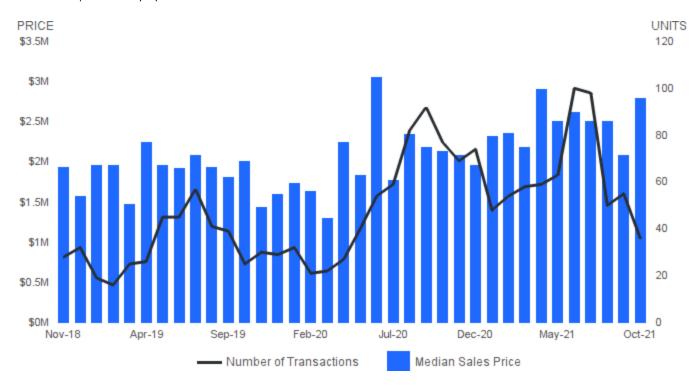
**Sold Properties** | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



#### MEDIAN SALES PRICE AND NUMBER OF SALES

October 2021 | Single Family Homes @

**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.



### **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

October 2021 | Single Family Homes @

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

October 2021 | Single Family Homes @

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



### AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

October 2021 | Single Family Homes @

Average Sales Price | Average sales price for all properties sold.

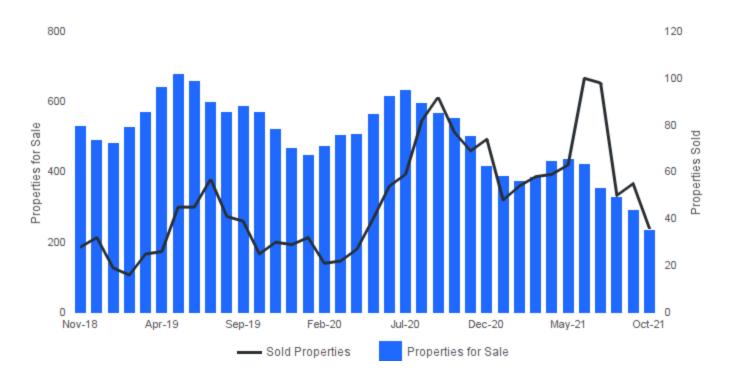
Properties for Sale | Number of properties listed for sale at the end of month.



### PROPERTIES FOR SALE AND SOLD PROPERTIES

October 2021 | Single Family Homes @

**Properties for Sale** | Number of properties listed for sale at the end of month. **Sold Properties** | Number of properties sold.



## **AVERAGE ASKING/SOLD/UNSOLD PRICE**

October 2021 | Single Family Homes @

Unsold Price | the average active list price Asking Price | the average asking price of sold properties Sold Price | the average selling price

