

AREA REPORT

WILTON

FULL MARKET SUMMARY

November 2021 | All Property Types ?

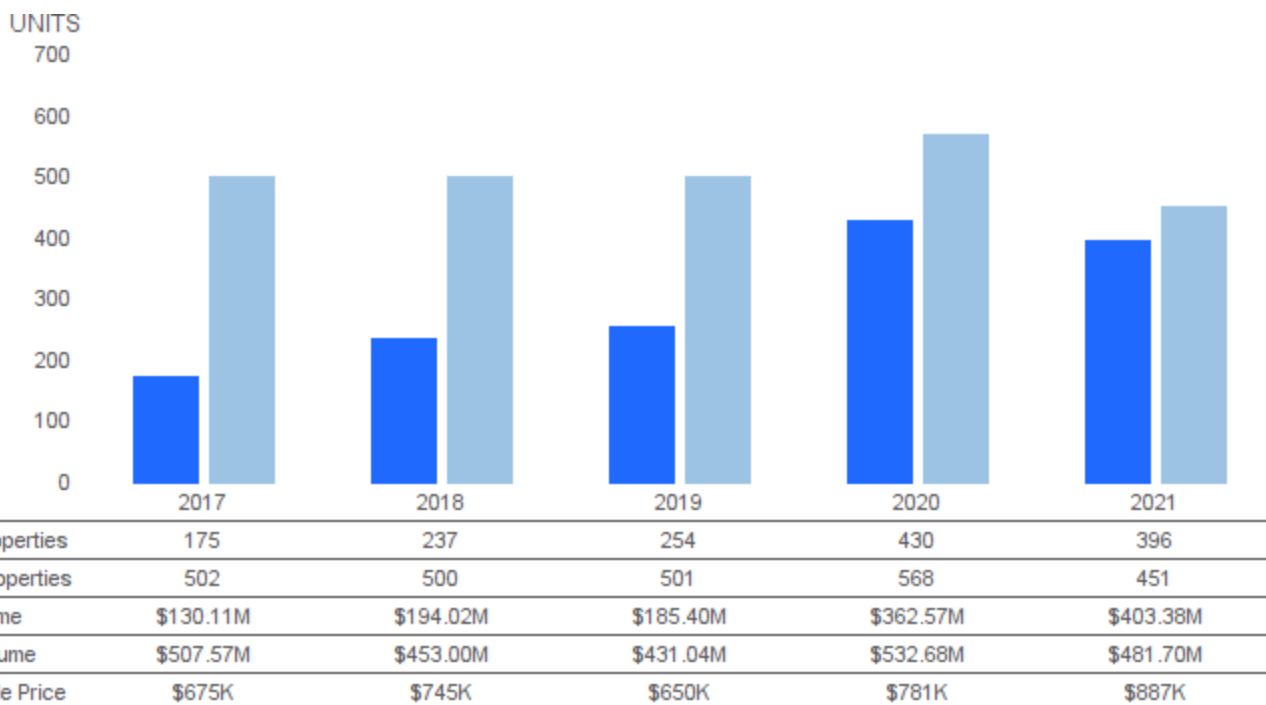
	Month to Date			Year to Date		
	November 2021	November 2020	% Change	YTD 2021	YTD 2020	% Change
New Listings	18	20	-10% ↓	450	558	-19.35% ↓
Sold Listings	20	51	-60.78% ↓	395	395	0% ↔
Median List Price (Solds)	\$865,697	\$800,000	8.21% ↑	\$879,000	\$795,000	10.57% ↑
Median Sold Price	\$879,000	\$810,000	8.52% ↑	\$889,000	\$779,000	14.12% ↑
Median Days on Market	44	60	-26.67% ↓	45	70	-35.71% ↓
Average List Price (Solds)	\$1,008,364	\$836,398	20.56% ↑	\$1,003,946	\$854,623	17.47% ↑
Average Sold Price	\$1,009,819	\$829,880	21.68% ↑	\$1,019,037	\$834,438	22.12% ↑
Average Days on Market	53	87	-39.08% ↓	63	109	-42.2% ↓
List/Sold Price Ratio	100%	99.3%	0.67% ↑	101.8%	97.9%	3.96% ↑

SOLD AND NEW PROPERTIES (UNITS)

November 2021 | All Property Types ?

Sold Properties | Number of properties sold during the year

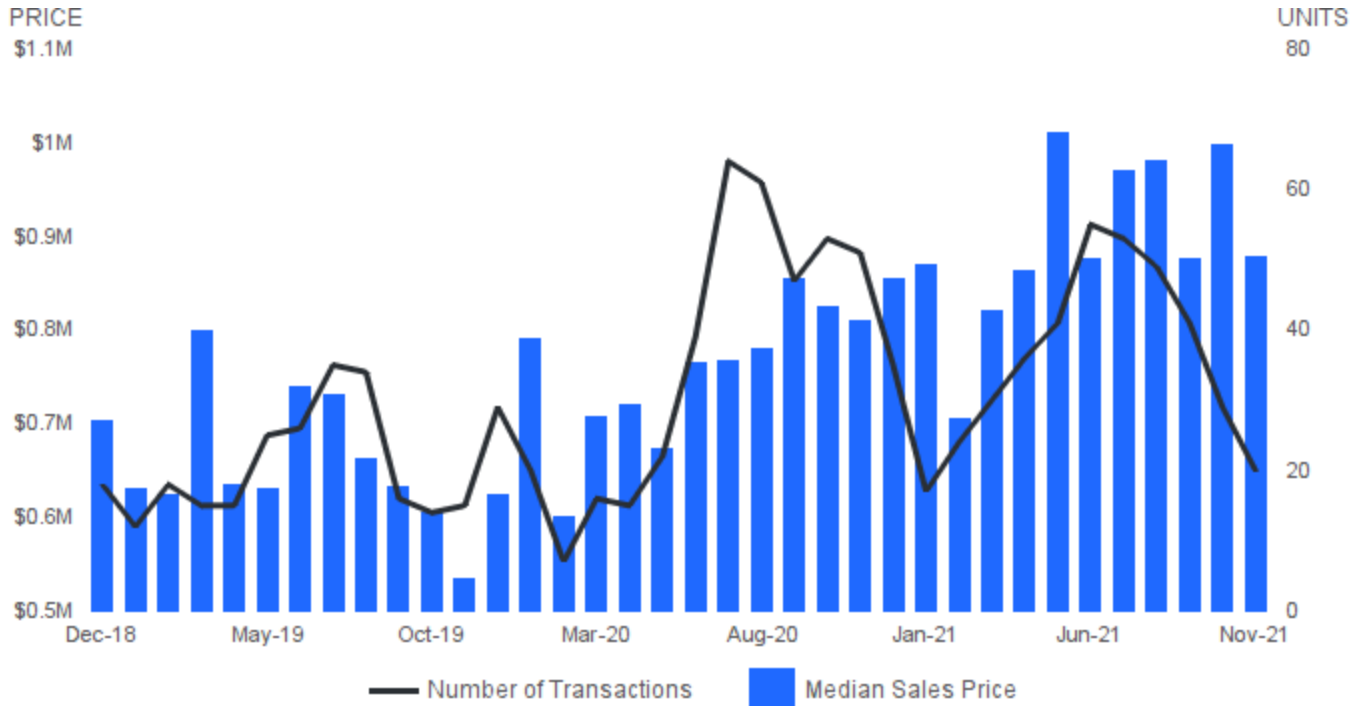
New Properties | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

November 2021 | All Property Types [?](#)

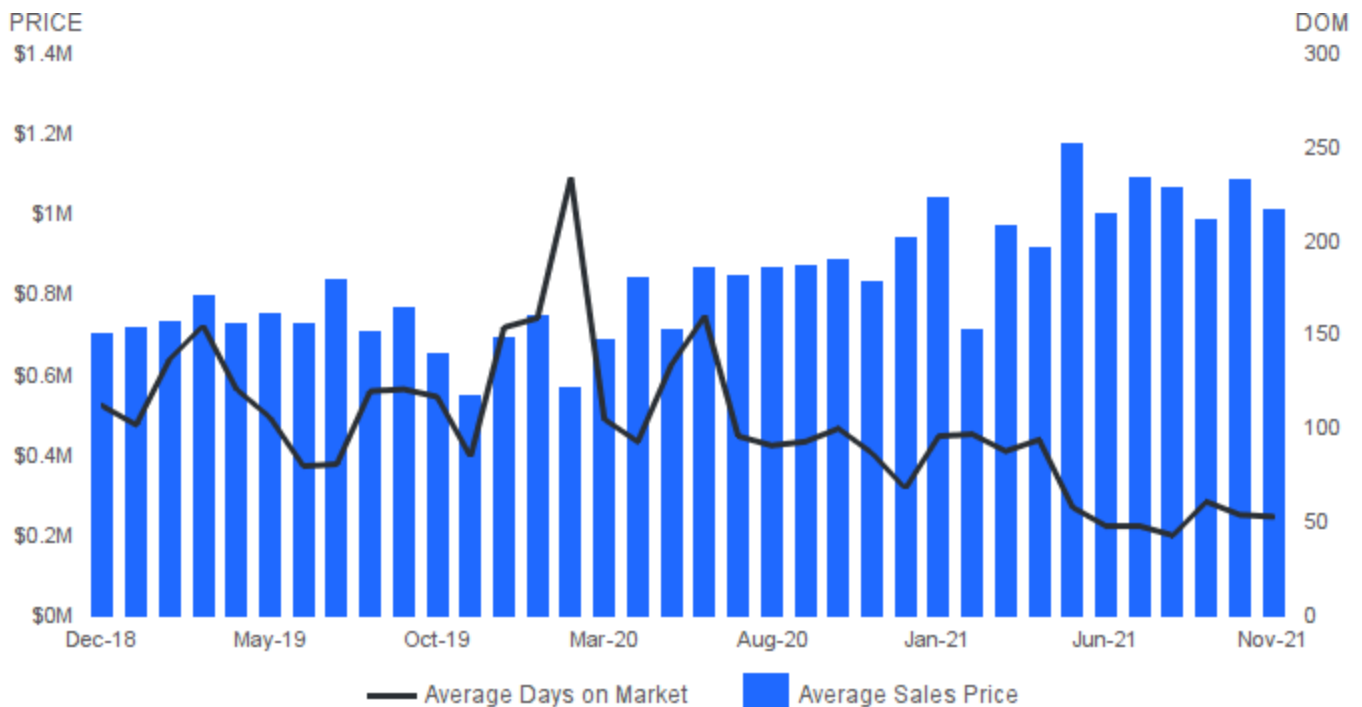
Median Sales Price | Price of the "middle" property sold -an equal number of sales were above and below this price.
Number of Sales | Number of properties sold.



AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

November 2021 | All Property Types [?](#)

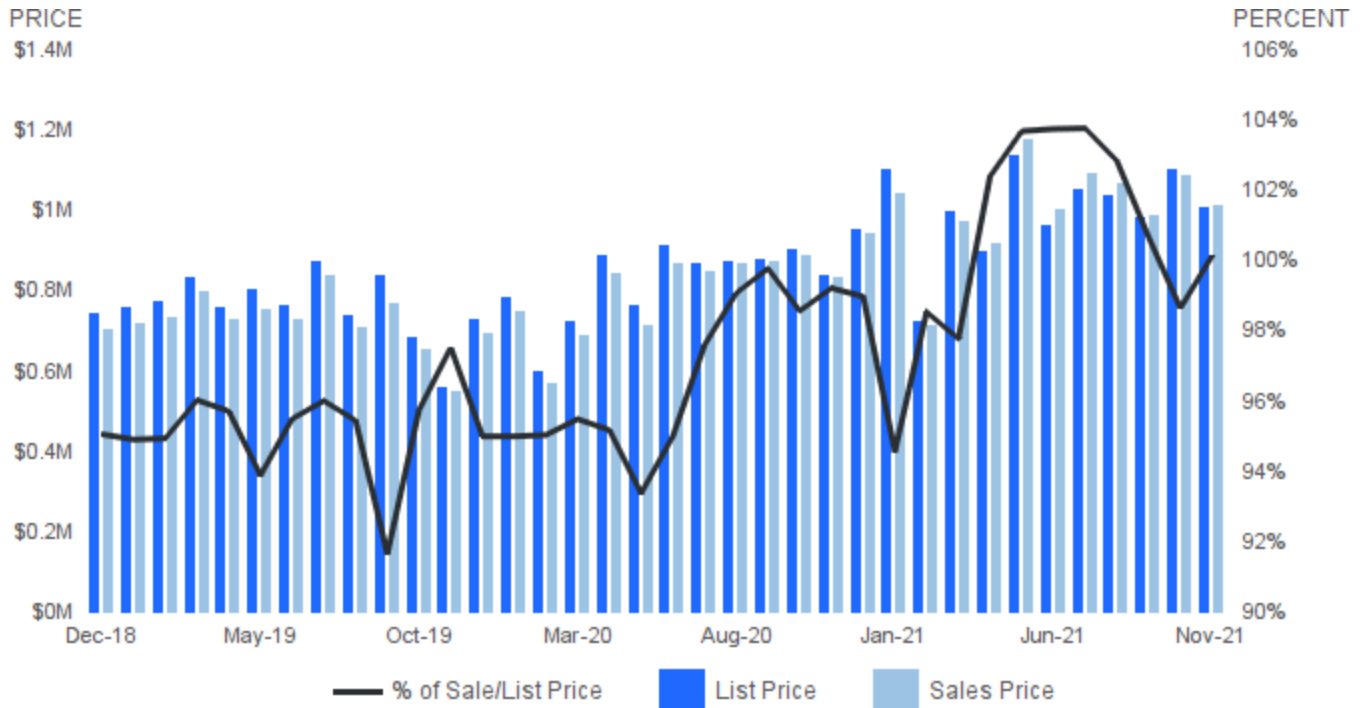
Average Sales Price | Average sales price for all properties sold.
Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

November 2021 | All Property Types ?

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.

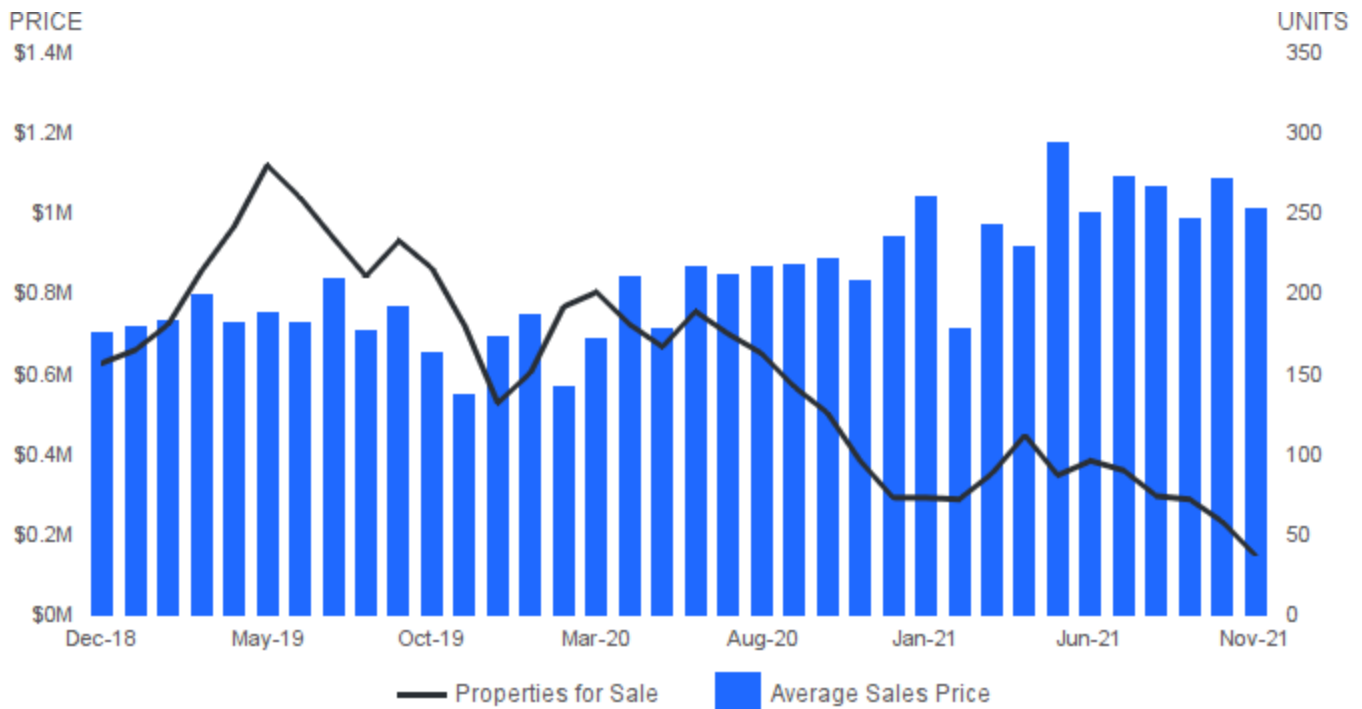


AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

November 2021 | All Property Types ?

Average Sales Price | Average sales price for all properties sold.

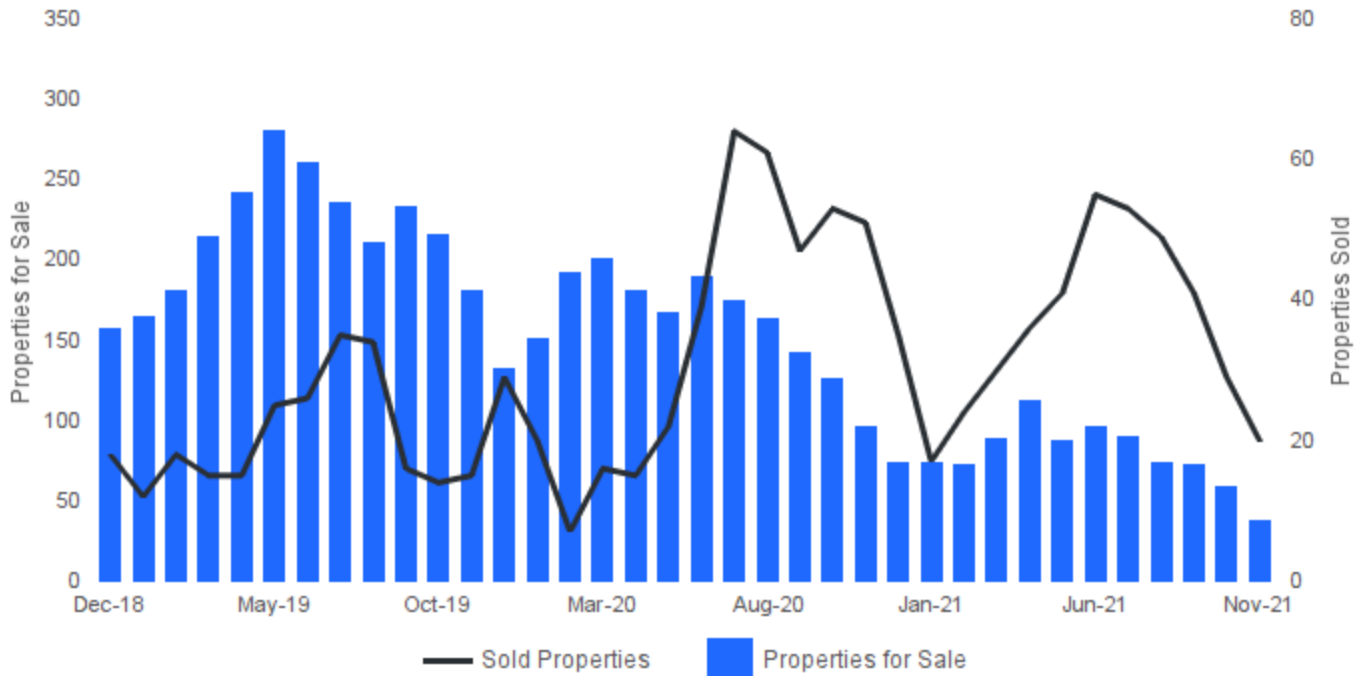
Properties for Sale | Number of properties listed for sale at the end of month.



PROPERTIES FOR SALE AND SOLD PROPERTIES

November 2021 | All Property Types ?

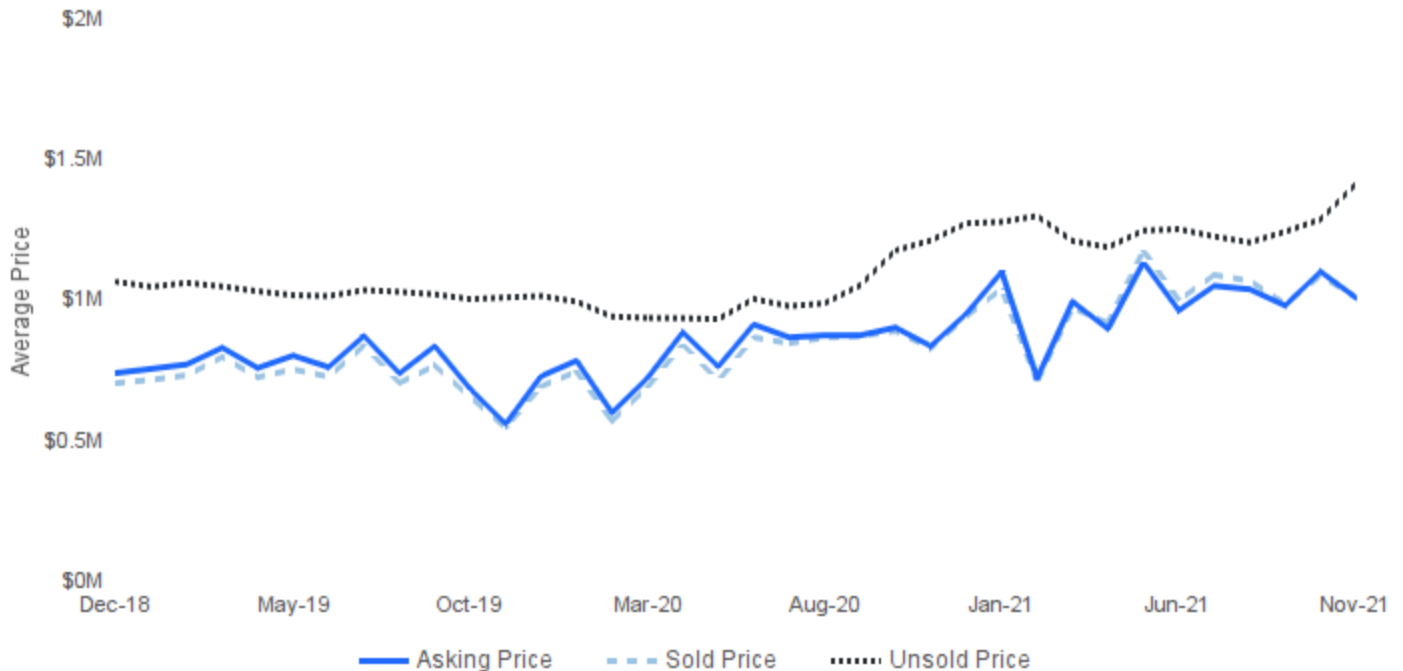
Properties for Sale | Number of properties listed for sale at the end of month.
Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

November 2021 | All Property Types ?

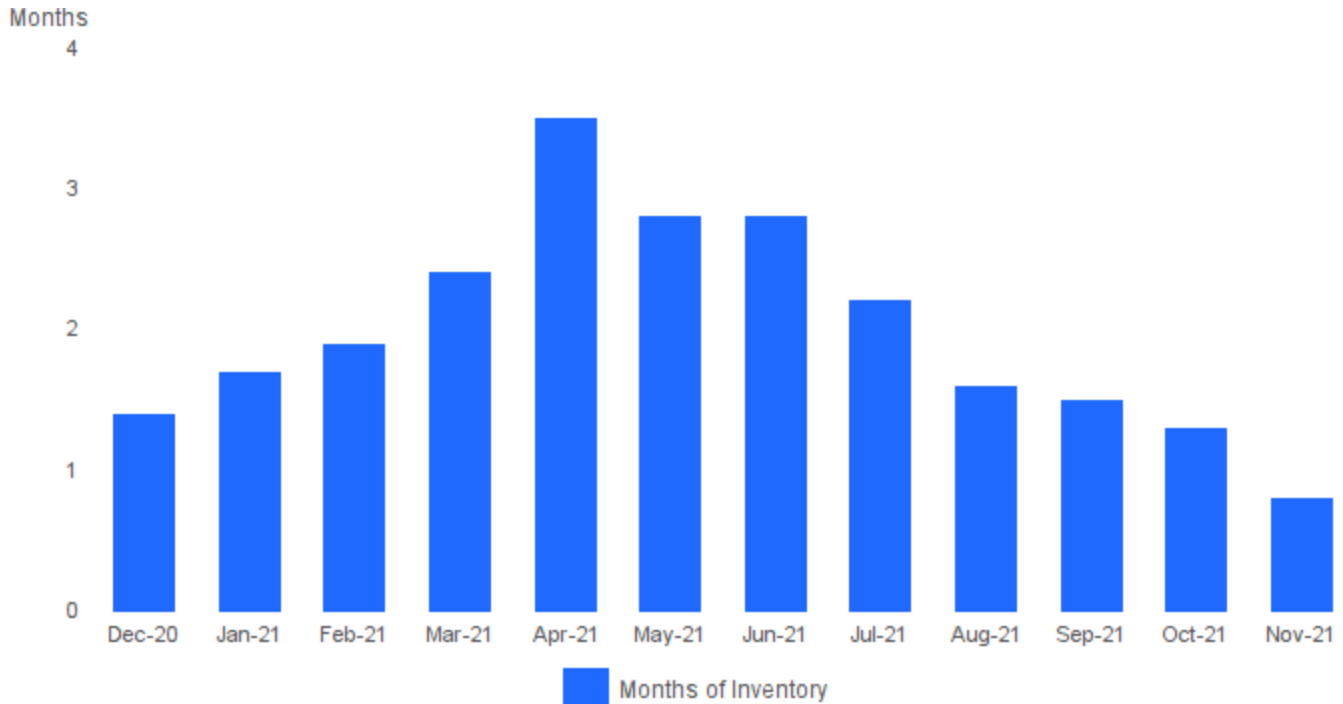
Unsold Price | the average active list price
Asking Price | the average asking price of sold properties
Sold Price | the average selling price



ABSORPTION RATE

November 2021 | All Property Types ?

Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

November 2021 | All Property Types ?

Months Supply of Inventory | Properties for sale divided by number of properties sold.

Units Listed | Number of properties listed for sale at the end of month.

Units Sold | Number of properties sold.

