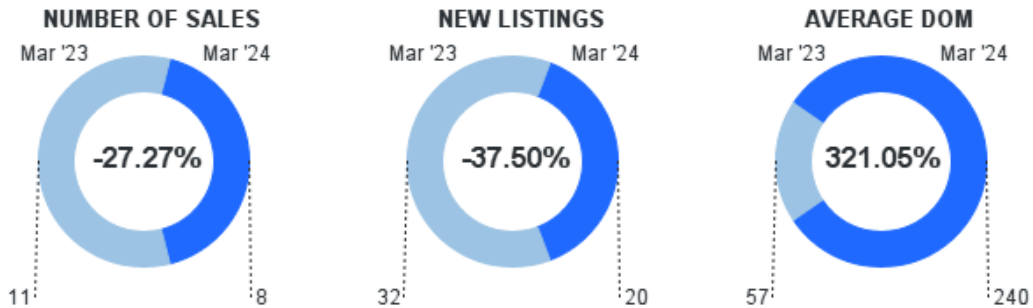


## WILTON | March 2024


### REAL ESTATE SNAPSHOT - Change since this time last year

#### Single Family Homes



10.14% 


**MEDIAN SALES PRICE**  
SINGLE FAMILY HOMES

2.52% 

**AVERAGE SALES PRICE**  
SINGLE FAMILY HOMES

-16.32% 

**MEDIAN LIST PRICE  
(SOLD LISTINGS)**  
SINGLE FAMILY HOMES

-4.76% 

**AVERAGE LIST PRICE  
(SOLD LISTINGS)**  
SINGLE FAMILY HOMES

 Mar '23  Mar '24

# AREA REPORT

WILTON

## FULL MARKET SUMMARY

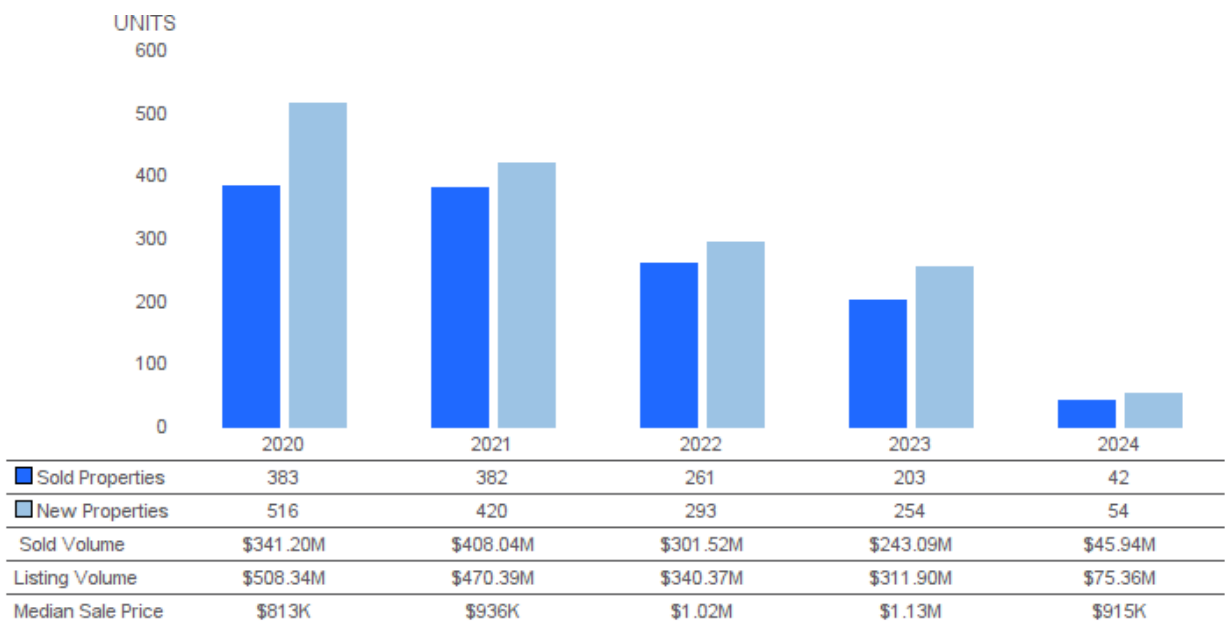
March 2024 | Single Family Homes [?](#)

	Month to Date			Year to Date		
	March 2024	March 2023	% Change	YTD 2024	YTD 2023	% Change
New Listings	20	32	-37.5% <span>↓</span>	54	65	-16.92% <span>↓</span>
Sold Listings	8	11	-27.27% <span>↓</span>	42	27	55.56% <span>↑</span>
Median List Price (Solds)	\$774,000	\$925,000	-16.32% <span>↓</span>	\$912,000	\$925,000	-1.41% <span>↓</span>
Median Sold Price	\$1,062,500	\$964,700	10.14% <span>↑</span>	\$915,000	\$964,700	-5.15% <span>↓</span>
Median Days on Market	114	56	103.57% <span>↑</span>	41	48	-14.58% <span>↓</span>
Average List Price (Solds)	\$1,066,250	\$1,119,490	-4.76% <span>↓</span>	\$1,056,104	\$1,081,681	-2.36% <span>↓</span>
Average Sold Price	\$1,210,625	\$1,180,890	2.52% <span>↑</span>	\$1,093,702	\$1,116,437	-2.04% <span>↓</span>
Average Days on Market	240	57	321.05% <span>↑</span>	81	52	55.77% <span>↑</span>
List/Sold Price Ratio	114.1%	105.8%	7.85% <span>↑</span>	104.2%	103.6%	0.58% <span>↑</span>

## SOLD AND NEW PROPERTIES (UNITS)

March 2024 | Single Family Homes [?](#)

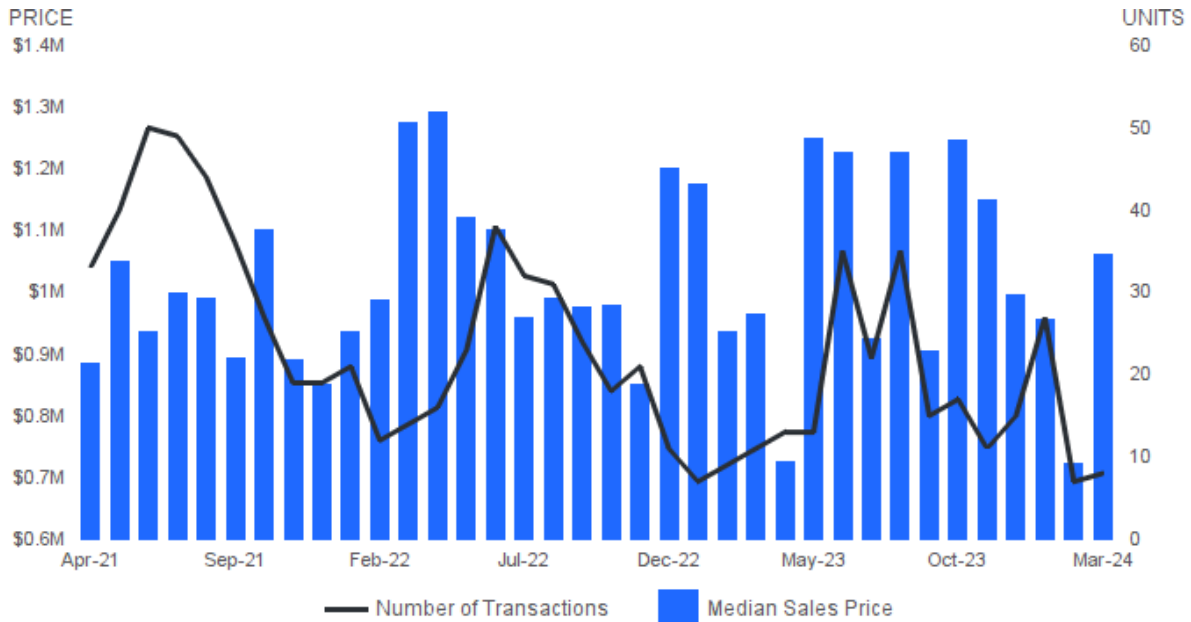
**Sold Properties** | Number of properties sold during the year  
**New Properties** | Number of properties listed during the year.



## MEDIAN SALES PRICE AND NUMBER OF SALES

March 2024 | Single Family Homes ?

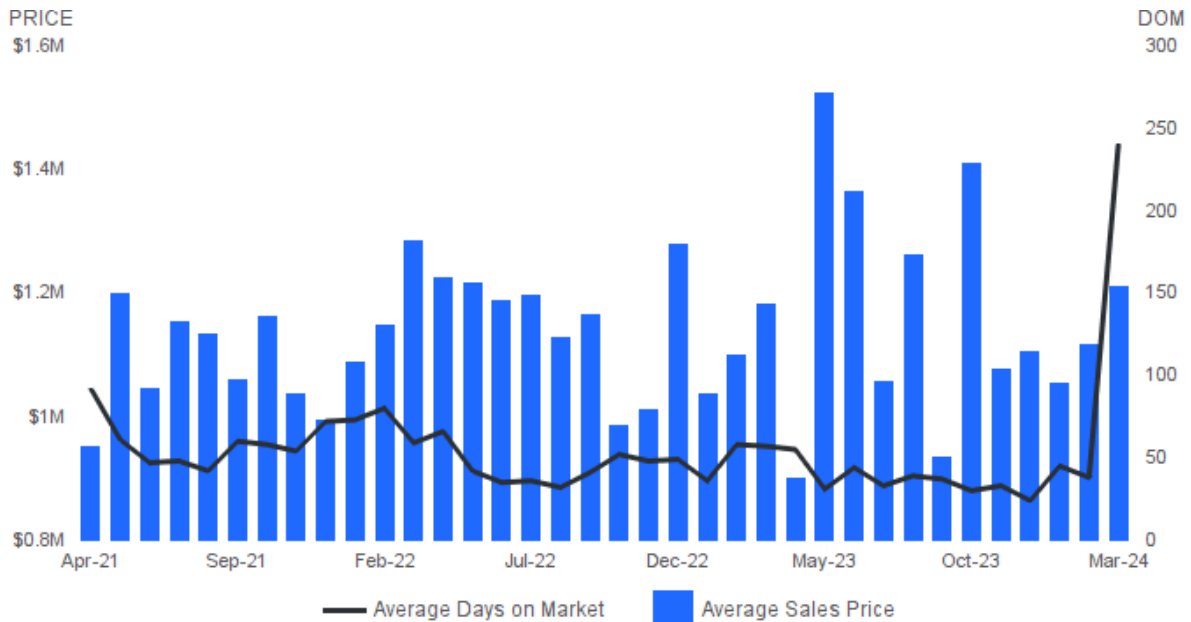
**Median Sales Price** | Price of the "middle" property sold -an equal number of sales were above and below this price.  
**Number of Sales** | Number of properties sold.



## AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

March 2024 | Single Family Homes ?

**Average Sales Price** | Average sales price for all properties sold.  
**Average Days on Market** | Average days on market for all properties sold.



## SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

## March 2024 | Single Family Homes ?

**Sale Price as a Percentage of Original Price** | Average sale price of property as percentage of final list price.



## AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

### March 2024 | Single Family Homes ?

**Average Sales Price** | Average sales price for all properties sold.

**Properties for Sale** | Number of properties listed for sale at the end of month.

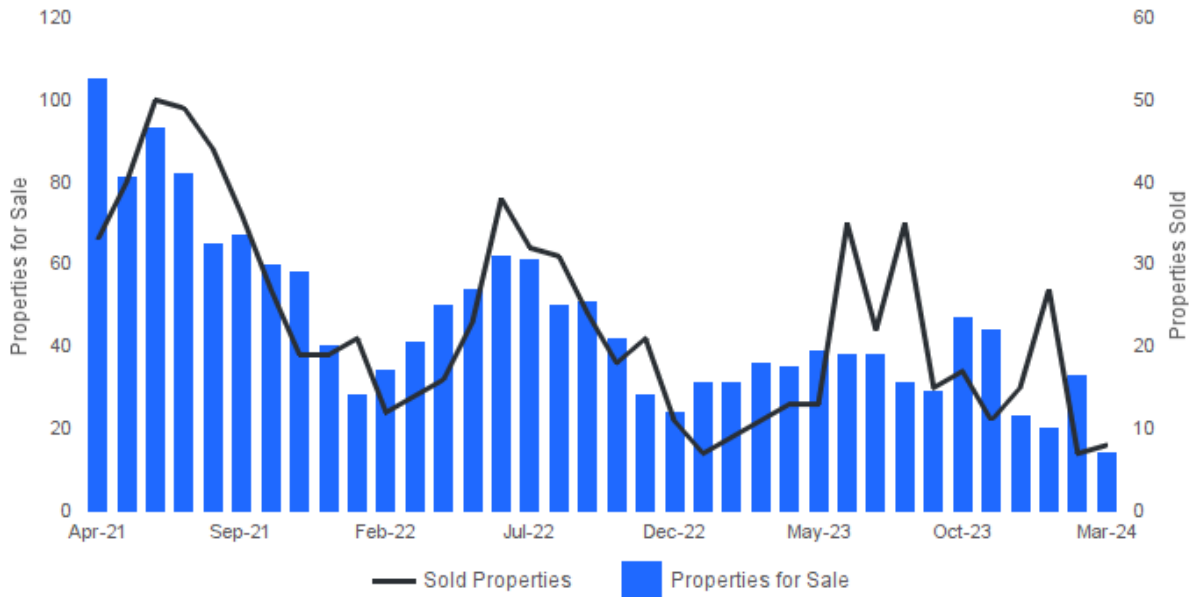


## PROPERTIES FOR SALE AND SOLD PROPERTIES

### March 2024 | Single Family Homes ?

**Properties for Sale** | Number of properties listed for sale at the end of month.

**Sold Properties** | Number of properties sold.



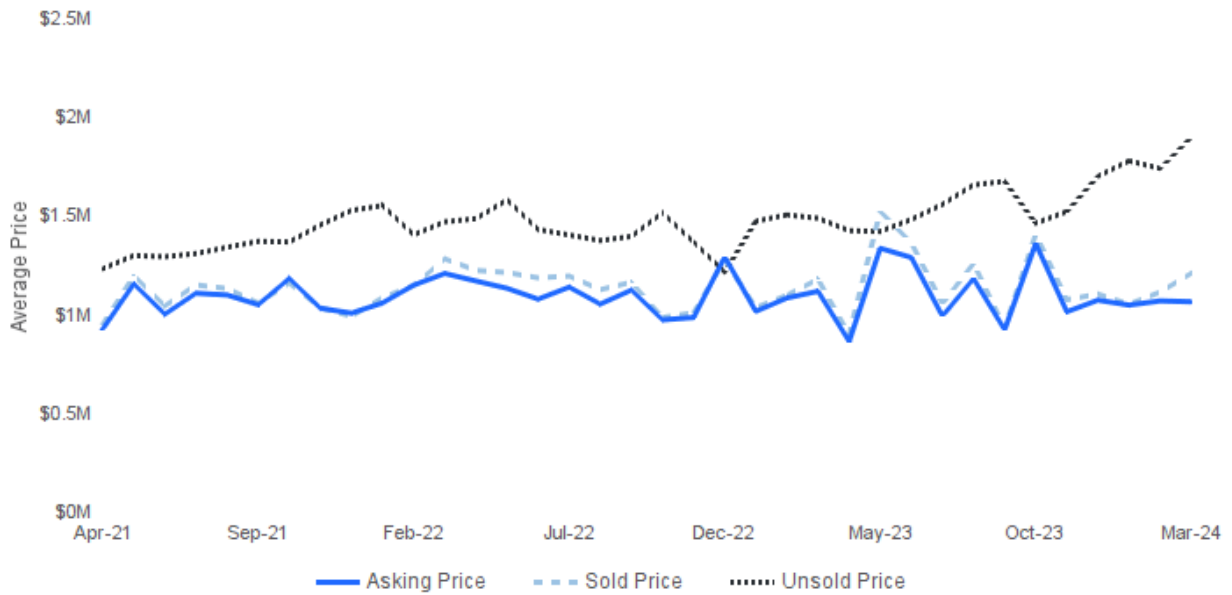
## AVERAGE ASKING/SOLD/UNSOLD PRICE

March 2024 | Single Family Homes ?

**Asking Price** | the average asking price of sold properties

**Sold Price** | the average selling price

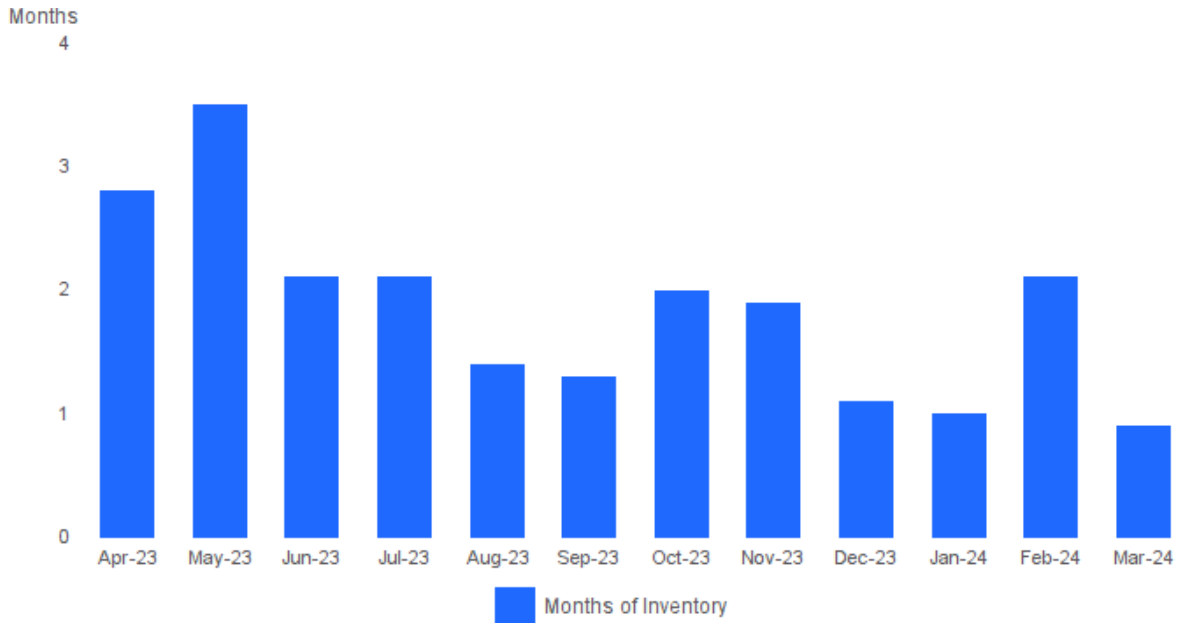
**Unsold Price** | the average active list price



## ABSORPTION RATE

March 2024 | Single Family Homes ?

**Absorption Rate** | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



## MONTHS SUPPLY OF INVENTORY

March 2024 | Single Family Homes ?

**Months Supply of Inventory** | Properties for sale divided by number of properties sold.

**Units Listed** | Number of properties listed for sale at the end of month.

**Units Sold** | Number of properties sold.

