# EASTON | March 2025

# REAL ESTATE SNAPSHOT - Change since this time last year Single Family Homes



-20.98% 
MEDIAN SALES PRICE
SINGLE FAMILY HOMES

3.92% 

AVERAGE SALES PRICE SINGLE FAMILY HOMES

-13.57% 
MEDIAN LIST PRICE (SOLD LISTINGS)
SINGLE FAMILY HOMES

3.58% 

AVERAGE LIST PRICE (SOLD LISTINGS)
SINGLE FAMILY HOMES

Mar '24

Mar '25

# AREA REPORT

#### **FULL MARKET SUMMARY**

March 2025 | Single Family Homes 🕜

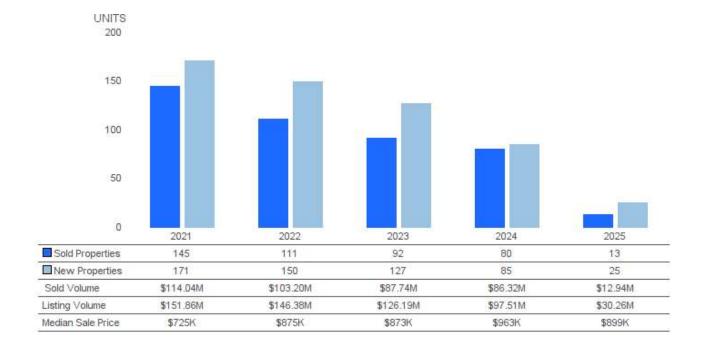
	Month to Date			Year to Date		
	March 2025	March 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	11	9	22.22% 🕥	25	18	38.89% 🐠
Sold Listings	5	4	25% 🕥	13	14	-7.14% 🖤
Median List Price (Solds)	\$799,000	\$924,500	-13.57% 😃	\$899,000	\$924,450	-2.75% 😃
Median Sold Price	\$810,000	\$1,025,000	-20.98% 🛡	\$899,000	\$937,500	-4.11% 😃
Median Days on Market	8	15	-46.67% 😃	10	46	-78.26% 😃
Average List Price (Solds)	\$938,400	\$906,000	3.58% 📀	\$991,384	\$977,135	1.46% 🐠
Average Sold Price	\$967,800	\$931,250	3.92% 🕥	\$995,307	\$948,635	4.92% 🐠
Average Days on Market	13	25	-48% 🛡	61	55	10.91% 🐠
List/Sold Price Ratio	106.8%	100.8%	6% 🕥	101.5%	97.8%	3.83% 🐠

# **SOLD AND NEW PROPERTIES (UNITS)**

March 2025 | Single Family Homes 🕜



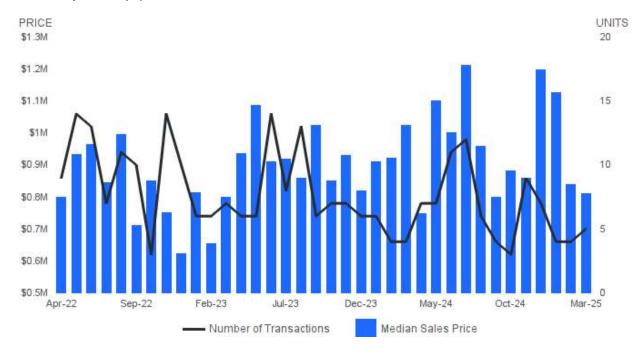
**Sold Properties** | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



#### MEDIAN SALES PRICE AND NUMBER OF SALES

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**Median Sales Price** | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.

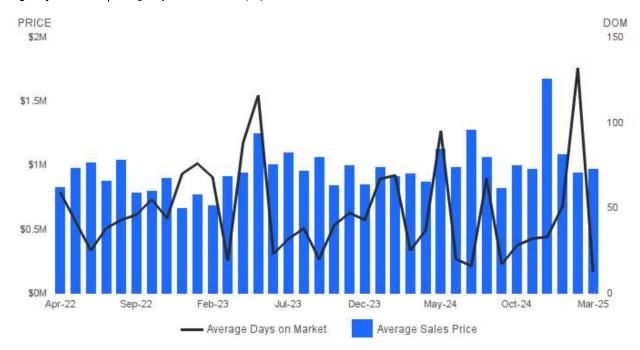


# **AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET**

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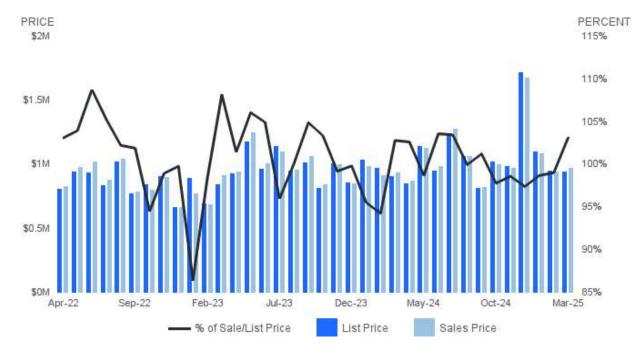
Average Sales Price | Average sales price for all properties sold. Average Days on Market | Average days on market for all properties sold.



#### SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

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Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



#### **AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE**

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Average Sales Price | Average sales price for all properties sold.

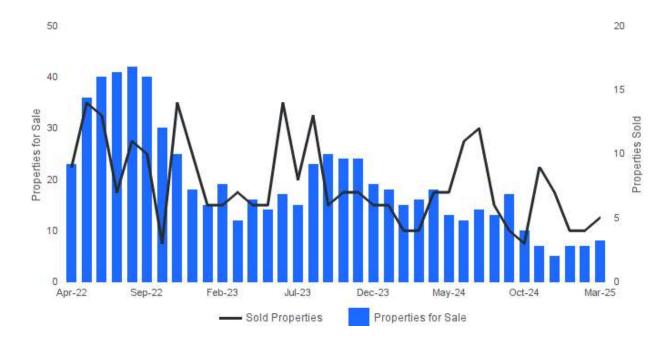
Properties for Sale | Number of properties listed for sale at the end of month.



#### PROPERTIES FOR SALE AND SOLD PROPERTIES

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Properties for Sale | Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



# **AVERAGE ASKING/SOLD/UNSOLD PRICE**

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**Asking Price** | the average asking price of sold properties **Sold Price** | the average selling price Unsold Price | the average active list price

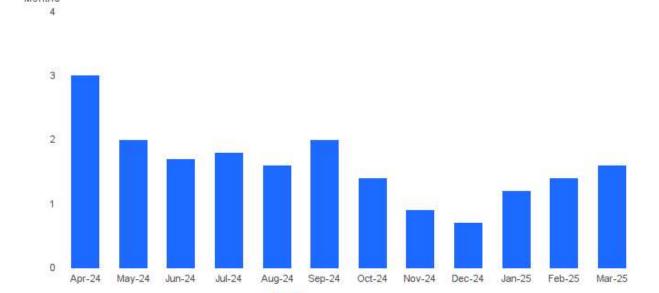


#### **ABSORPTION RATE**

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Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



Months of Inventory

# MONTHS SUPPLY OF INVENTORY

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Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

